

The Aetna logo is displayed in white text on a green background.

Quality health plans & benefits  
Healthier living  
Financial well-being  
Intelligent solutions



## Aetna Adds Baylor Health Care System to its Medicare Advantage Network in Texas

### A Message from Barb Wilkinson, Head of Medicare Sales for Texas

I am very pleased to announce that Baylor Health Care System has joined Aetna's network of participating hospitals for Medicare Advantage members.

Beginning November 1, members of Aetna Medicare Advantage plans can receive care at in-network rates from all Baylor facilities, including Baylor Quality Alliance physicians and Health Texas Provider Network physicians.



### What this means for our brokers — a competitive advantage

You have a unique competitive opportunity to expand your Medicare client base in North Texas. It is estimated that more than 30,000 potential Medicare beneficiaries in North Texas may utilize Baylor facilities. You now can offer your clients in North Texas the ability to keep their favorite Baylor Health Care System facility doctors with an Aetna Medicare Advantage plan. Plus, there are \$0 premium Aetna Medicare Advantage Prescription Drug plans available that feature a \$0 copay for primary care doctor visits.

### What this means for our members — greater access to quality care

In addition to our existing network of over 250,000 quality doctors and hospitals, Aetna Medicare Advantage members will have access to more than 565 doctors and 53 facilities in Baylor's network. Aetna Medicare Advantage plans in North Texas feature:

- \$0 premium Medicare Advantage Prescription Drug plans available
- \$0 copay for primary care doctor visits
- Attractive HMO and PPO plan options
- Silver & Fit free gym membership at participating locations

Furthermore, under Aetna's agreement with Baylor Quality Alliance (BQA), Baylor's Accountable Care Organization, Aetna nurse case managers will work closely with physicians to provide improved coordination of care in striving for a better patient health experience.

### Act now!

Don't miss your opportunity to expand your client base in Texas. Enrollment ends December 7th so make sure your Medicare clients know about the benefits of an Aetna Medicare Advantage plan today.

For more details about how our new Baylor agreement benefits you and your clients, please contact your local Aetna Broker Representative.

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